## **Notice of Annual Meeting of the Antlers Condominium Association**

Date and Time:	Sunday, September 5, 2021 4:00 pm – 6:00 pm MDT		
Place:	Rob LeVine Conference Center (Antlers The Annual Homeowners Meeting is al	•	
Link: Meeting ID: Passcode:	https://us06web.zoom.us/j/872778783 872 7787 8345 958002	345?pwd=dWVta0xNSVJaZDM1aEYwbzQ0cXFqZz09	<u>.</u>
Connecting by phone: Phone ID: Phone Password:	+1 312 626 6799 872 7787 8345 958002		
	PROXY FOR THE 2021 ANNUAL OF THE ANTLERS CONDOMIN		_
Please sign and retur	n this proxy/vote by September 5 <sup>th</sup> , 2	2021 3:00 pm	
		within the Antlers Condominium Community. I/We natters as indicated and on other business that may	_
Proxy to	, or to to of our chosen proxy), for purposes of o	te) I/We do hereby appoint, constitute and grant rethe President of the Association (if the prior blank obtaining a quorum of Members at the meeting, business items as may come before the Association	c is no
	y - holder for vote on the proposed budget will be deemed ratified unless		
Against Veto ( <u>IN FAVOR</u> of the proposed I	pudget) (AGAINST the proposed budget)	Abstain (effectively a vote <u>IN FAVOR</u> of the proposed budget)	
Unit Owner (signature)	Date		

This proxy should be signed and returned to the Antlers no later than 3:00 PM, Sunday, September 5<sup>th</sup>, 2021. Please mail (680 Lionshead Pl. Vail, CO 81657), email (mking@antlersvail.com), fax (970-476-4146) or text (970-471-2222) to the Association c/o Magda King.

Print Name



680 W. Lionshead Place Vail, CO 81657

970-476-2471

970-476-4146 fax

www.antlersvail.com

## **Agenda Antlers Condominium Association** 49th Annual Homeowners Meeting Sunday, September 5, 2021, 4:00 PM

- 1. Call to order
- 2. Establish quorum
- 3. Approve minutes 2020 Homeowners Meeting
- 4. Financial report
  - A. Projected year end 2020 2021
  - B. Proposed budget 2021 2022
- 5. Staff Reports
- 6. Real Estate Update
- 7. Board of Directors Election
- 8. Adjourn meeting



680 W. Lionshead Place Vail, CO 81657

970-476-2471

970-476-4146 fax

www.antlersvail.com

## Notice of Meetings Owners' Weekend 2021

#### **Antlers Board of Director's Meeting**

Friday, September 3<sup>rd</sup>, 2021, 04:00 PM Mountain Time (US and Canada)

#### **Computer Link:**

https://us06web.zoom.us/j/86978373858?pwd=SGduaXhSOEF2TlhWZ1BXUGFVTlB1QT09

**Meeting ID:** 869 7837 3858

Passcode: 639194

Connecting by phone: +1 312 626 6799 US (Chicago)

**Phone ID:** 869 7837 3858

Phone Passcode: 639194

#### **Antlers Annual Homeowners' Meeting**

Sunday, September 5th, 2021, 04:00 PM Mountain Time (US and Canada)

#### **Computer Link:**

https://us06web.zoom.us/j/87277878345?pwd=dWVta0xNSVJaZDM1aEYwbzQ0cXFqZz09

Meeting ID: 872 7787 8345

**Passcode:** 958002

**Connecting by phone:** +1 312 626 6799 US (Chicago)

**Phone ID:** 872 7787 8345

Phone Password: 958002

#### **Antlers Board Organizational Meeting**

Monday, September 6th, 2021, 09:00 AM Mountain Time (US and Canada)

#### **Computer Link:**

https://us06web.zoom.us/j/83329280148?pwd=MitjRWhkRmgzMmo5MS90WVJBVk1wdz09

Meeting ID: 833 2928 0148

**Passcode:** 345597

**Connecting by phone:** +1 312 626 6799 US (Chicago)

**Phone ID:** 833 2928 0148

Phone Password: 345597

(\*) There is no need to connect over the phone if you are connecting with the computer link



# MINUTES OF THE ANNUAL MEETING OF MEMBERS ANTLERS AT VAIL ASSOCIATION Sunday, September 6, 2020

Board President Catherine Michela called the meeting to order at 2:07 pm. Other Board members present were Jeff Brundage, Susan Hagy Humphrey, Joe Forish, Jim Taylor, and Scott Chapman. Staff members present were General Manager Magda King, Assistant GM Kim Rediker, Controller Chris Ratzlaff, Marketing Director Liana Moore, Revenue Manager Ryan Kelsey, Remodel Coordinator Dave Collins, Sales & Marketing Manager Matthew Parrish, Housekeeping Supervisor Juana Amaya, Front Desk Manager Chris Manning, and Chief Engineer Ramon Torres.

According to the Bylaws of the Association, quorum is 1/3 of members (90 units; 30 = quorum). With 21 units represented in person and 68 proxies, quorum is established.

Magda King reviewed a few guidelines for conducting a virtual meeting.

#### **Minutes**

The minutes of the September 1, 2019 meeting were reviewed and unanimously approved as presented.

#### **Financial report**

Projected year end 2019 – 2020: Magda King & Chris Ratzlaff reviewed the projected year end financial position of the Association. The Association is expected to have a net loss for the Fiscal Year ending August 31, 2020 of approximately \$80,000. However, the Antlers received the "Paycheck Protection Program" (PPP) loan from the Government of approximately \$295,000 and that amount is expected to be forgiven during the upcoming fiscal year. If that loan amount were booked in the 2019-2020 Fiscal Year, the Association would have ended the year with a surplus of approximately \$200,000. As a reminder, due to the worldwide Covid-19 pandemic, lodging business in Vail essentially ceased in March and Antlers was unable to accept most lodging guests for almost 3 months. Despite the challenges present by Covid-19, the property was able to realize about 80% of expected gross budgeted revenue, due to the effective plan applied to maximize revenue during the summer months, including adapting operations, including leaving 24 – 48 hours between reservations to preserve the good health and safety of our staff and guests.

Proposed budget 2020 – 2021: It was very difficult to develop a budget with such widespread economic uncertainty. The Antlers Board adopted an "expected" budget amount that is the guiding document for the 2020-2021 Fiscal Year. The budget is based upon the average of the three previous "normal" years, and then developed three separate scenarios. The "Best" budget scenario assumes reaching 80% of the 3-year average; The "Worst" budget scenario assumes reaching 50% of the 3-year average. The "Expected" budget scenario assumes reaching 50% of the 3-year average. While income is less certain, expenses are controllable, and the with the three budget scenarios, the Antlers can easily adapt to changing conditions. The "Expected" budget (50% of the 3-year average) is similar to what most properties in the Vail area are

budgeting. Due to the uncertainty created by the Covid-19 pandemic, the Antlers team put significant emphasis on alternative ways of generating income, including an increase in the Vacation Protection fee and stricter adherence to collecting a parking fee from guests who book via an outside vendor. The Vacation Protection fee allows guests to cancel without penalty, with the Antlers holding their deposits as a credit for a future stay. To avoid paying commission and travel agent fees, the team is working aggressively to encourage guests to book directly with Antlers. Three employee housing units will be rented at a higher rate to Eagle County employees who work in neighboring businesses. There is a slight increase in Association dues budgeted, 5% for General Assessments and 8% for Capital Assessments. There has not been an increase in General Assessments in 5 years and no increase to Capital Assessments in 8 years. Because there is one a new unit/owner, the real increase to each existing owner is approximately 3.5%.

68 proxies were received with 58 AGAINST veto (in favor of the budget); 1 vote FOR veto (against the budget); 3 abstained from voting (in favor of the budget); 6 proxies received without a specified vote (in favor of the budget). According to the Bylaws of the Association, unless 50% vote FOR veto (against the budget), the budget is adopted. No votes were received from the floor. With 67 voting AGAINST VETO (in favor of the budget), the 2020-2021 budget is adopted as presented.

#### **Real Estate Update**

Rob LeVine presented a brief update of real estate activity at Antlers and in the area. It has been the busiest year in Antlers history in terms of real estate sales, outside of perhaps when the north wing was added. 5 units have sold, 1 is under contract, and 3 are listed for sale with significant interest. The normal average activity is 3 sales per year. Throughout the valley realtors are reporting higher sales volume and prices up about 10% from one year ago. Antlers value currently is approximately \$1,400/square foot for smaller units; \$1,600/square foot for larger units.

#### **Board of Directors Election**

One seat is up for election, and Jeff Brundage has submitted his candidacy to remain on the Board of Directors. With no other nominations from the floor, with a proper motion and second, Jeff Brundage is elected unanimously to serve a new 3-year term on the Board.

#### **Antlers 2020 Project Debriefing**

Magda King reviews the Antlers 2020 lobby/elevator project and financial position. The initial construction estimate of \$4.5million from Hyder Construction was provided in early 2018. A Special Assessment of \$4 million was approved on April 30, 2018 by the membership of Antlers at Vail Association. The Board was comfortable with an Assessment in an amount less than the total estimate because of plans to develop a new unit (500) that could be sold to offset any additional costs. Antlers was aware that there would be additional soft costs and knew the cost of the project may go up based upon the time gap between the estimate being presented and construction start. By the time construction started in 2019, the finalized construction budget presented by Hyder was closer to \$6 million. While it was considerably more than what we based the special assessment on, we remained hopeful that there wouldn't be a significant shortfall due to 3 factors: (1) sale of Unit 500 (2) carry forward of operating surplus from 17-18 fiscal year

(3) possible surpluses from 19-20 fiscal year (4) contingency in construction budget that we could avoid using. Unfortunately, we underestimated soft costs – architect fees, legal fees, structural testing, interior design costs. None of these expenses were way out of whack, but collectively added up. We should have stressed the possibility of coming up short by up to \$900k back in 2019 when we knew the discrepancy between the special assessment and the final contracted construction costs.

Outcome: Although the project was on time and on target, which was critical to resuming full operations by the 2020 holiday season, we do have a project cost variance of approximately 15% over the initial 2018 estimate. Through a construction project review process, the Antlers team is finalizing the costs and will have those available to the Board & owners soon. The Board felt it important to raise awareness now, to define the amount of the shortfall, and to investigate options to mitigate the financial impact to owners. It was noted that the project was on time and on target, but it was difficult with construction cost increases to end on budget. There are multiple options available to address the cost difference, and the Board will report back to Antlers ownership after project review is complete and costs are finalized. Options for addressing the shortfall will be outlined for discussion at the regularly scheduled December meeting of the Board of Directors.

There being no other business, the meeting was adjourned at 3:02 pm.

## Antlers Condominium Association 2021-2022 Proposed Budget

	Actual 2018-19	Actual 2019-20	Forecast 2020-21 July 31 <sup>st</sup>	Proposed Budget 2021-22	NON-RENT BUDGET 2020-21	Notes
REVENUES	2010-17	2017-20	July 51	2021-22	2020-21	
Association Income						
Housing & Storage Income	\$ 45,676.00	\$ 40,907.97	93,797.32	\$ 50,400.00	\$ 145,000.00	1
Gain on Sale of Asset	0.00		25,758.75	0.00	0.00	
General Assessments	961,133.00		1,012,324.57	1,012,000.00		
Capital Reserve Assessment	149,656.00		157,591.32	157,500.00		
Laundry Income	5,569.00		5,618.52	4,150.00	· ·	
Interest Income/Owners	3,024.00		4,489.54	3,960.00		
Reserve interest	898.00		81.77	60.00		
Miscellaneous/Assoc	16,896.00		24,271.20	8,520.00		
Unit Maintenance Inc/Net	(23,614.00)	· · · · · · · · · · · · · · · · · · ·	(8,517.06)	(24,000.00)	,	
Remodel Inc/Net	29,151.00		30,761.59	45,000.00		
Utilities Income-Owner	62,780.00		65,127.49	67,550.00		
<b>Total Association Income</b>	1,251,169.00	1,231,685.63	1,411,305.01	1,325,140.00	1,317,560.00	
Dantal Managament Income						
Rental Management Income	25 121 62	20.626.61	16.550.01	26,000,00		
Cancellations	25,131.00		46,569.81	36,000.00		
Conference Room	77,103.00		44,802.72	50,000.00		
Discounts Earned	7,981.00		0.00	0.00	450 000 00	_
Housekeeping	38,856.00		44,404.82	50,000.00	178,000.00	3
Interest	2,149.00		531.41	540.00		
Miscellaneous/Rental	1,231.00		5,564.93	7,405.00		
Parking Fees	19,480.00		43,745.00	42,695.00		4
Deposit Protection	17,393.00		63,255.48	63,820.00		4
Rental Commission	2,063,531.00	1,883,911.40	2,099,179.10	2,314,080.00		•
<b>Total Rental Mgmt Income</b>	2,252,855.00	2,095,058.15	2,348,053.27	2,564,540.00	178,000.00	
TOTAL REVENUE	3,504,024.00	3,326,743.78	3,759,358.28	3,889,680.00	1,495,560.00	
EXPENSES						
Salaries & Wages						
Contract Labor	107 142 00	171,467.00	3,434.20	12,000,00	0.00	
Housekeeping/Laundry	197,142.00 583,137.00		5,434.20	12,000.00 794,620.00	255,000.00	
Maintenance	234,797.00		245,095.48	298,688.00	115,000.00	
Administrative	391,023.00		356,036.45	379,198.00	180,000.00	
Sales, Marketing, Reservations	171,052.00		149,693.89	251,090.00	180,000.00	
Front Desk	206,351.00		214,602.54	230,610.00	83,000.00	
Total Salaries & Wages	1,783,502.00		1,611,364.20	1,966,206.00		5
Tour builties & mages	1,703,302.00	1,721,073.31	1,011,507.20	1,200,200.00	000,000.00	J
<b>Employee Benefits</b>						
401k Expenses	13,443.00	3,783.75	2,367.50	13,350.00	2,500.00	
Bonuses	19,327.00		0.00	36,000.00	3,000.00	
Employee Housing	4,410.00		4,644.35	5,100.00	10,000.00	
Employee Insurance	289,157.00		257,664.68	303,000.00	90,000.00	
Employee-Misc	48,048.00		43,463.84	55,080.00	12,000.00	
Payroll Taxes	118,197.00		123,267.97	149,940.00		
Uniforms	(298.00)		3,406.36	5,040.00		
Post Retirement Obligation Exp	6,859.00		0.00	0.00		
<b>Total Employee Benefits</b> 8/27/2021 at 4:39 PM	499,143.00	440,008.39	434,814.70	567,510.00	163,000.00	Page: 1

## Antlers Condominium Association 2021-2022 Proposed Budget

	Actual 2018-19	Actual 2019-20	Forecast 2020-21 July 31 <sup>st</sup>	Proposed Budget 2021-22	NON-RENT BUDGET 2020-21	Notes
Rental Management Expenses			·			
Advertising	43,371.00	42,004.76	30,457.43	48,948.00		
Bad Debt	13,371.00	2,530.07		600.00		
Cash (Over)/Short	128.00		49.40			
Conference Room	56,938.00			42,000.00		
Credit Card Fees	134,998.00		· · · · · · · · · · · · · · · · · · ·			
Housekeeping Supplies	59,190.00			67,992.00	20,000.00	
Laundry	11,058.00	1,992.48	3,784.96	7,920.00	500.00	
Linens	13,002.00	14,669.82	90,654.30	12,000.00	1,000.00	
Marketing	64,588.00	69,301.90	33,360.12	72,002.00		
Guest Services	23,662.00	32,970.17	26,793.90	36,000.00		
Misc Rental Exp	750.00	998.28	(59.83)	600.00		
Telephone-Long Distance	831.00	976.79	1,235.93	1,800.00	500.00	
Travel Agent Commission	31,396.00	51,288.26	51,398.02	58,200.00		
<b>Total Rental Mgmt Expenses</b>	439,912.00	502,518.89	505,755.90	520,562.00	22,000.00	
Association Expenses						
Assoc Dues & Subscriptions	10,239.00	8,026.49	15,764.89	16,980.00	5,000.00	
Bank Service Charges	740.00				250.00	
TV Connection	26,129.00				21,120.00	
Common Rep & Maint	90,783.00				99,996.00	
Depreciation	53,024.00				48,000.00	
Education & Seminars	3,879.00				500.00	
Elevator Maintenance	25,115.00		27,677.55	24,000.00	24,000.00	
Insurance	46,692.00				48,000.00	
Interest	0.00	0.00	32,633.58	11,895.00	17,364.00	6
Landscaping	13,043.00	12,949.95	13,499.03	14,000.00	10,950.00	
Legal & Accounting	12,204.00	12,982.05	6,190.63	15,000.00	5,000.00	
Misc-Common	2,177.00	(5.00)	0.00	0.00		
Office Supplies	9,670.00		5,377.04		5,000.00	
Owner Services	19,713.00			16,000.00	10,000.00	
Pool Operations	15,060.00		29,399.34	18,992.00	15,000.00	
Postage	2,395.00			1,500.00	500.00	
Property Taxes	8,400.00			8,580.00	9,080.00	
Telephone Internet	31,101.00				13,200.00	
Trash Removal	8,568.00				7,000.00	
Utilities-Common	120,772.00				100,000.00	
Utilities Expense-Owner	67,078.00				2 000 00	
Vehicle Expense	2,992.00			· · · · · · · · · · · · · · · · · · ·	2,000.00	
Water & Sewer	68,592.00				70,000.00	
<b>Total Association Expenses</b>	638,366.00	641,141.65	649,797.88	663,262.00	511,960.00	
Capital Expenditures						
General Improvements	4,333.00		· · · · · · · · · · · · · · · · · · ·		600.00	
Equipment/Fixtures	7,100.00		4,080.96		5,000.00	
Office Equipment	1,756.00		2,800.77		2,500.00	
Capital Reserve Fund	150,000.00	151,036.00	157,500.00	157,500.00	157,500.00	
<b>Total Capital Expenses</b>	163,189.00	165,500.02	169,245.31	172,140.00	165,600.00	
TOTAL EXPENSES	3,524,112.00	3,470,242.46	3,370,977.99	3,889,680.00	1,495,560.00	
NET INCOME/(LOSS)	(\$ 20,088.00)					

8/27/2021 at 4:39 PM Page: 2

#### 20201 Proposed Budget Notes

- 1 Non-rent budget assumes market rates all units
- 2 No proposed increase in our General or Capital Assessments

New estimate on Non-rental budget reflecting market rates for 3 housekeeping services while higher, still doesn't reflect market rates

Both Parking and Deposit Programs were enhanced in 20-21 **4** and expectation is to maintain those income amounts.

Increase in wages due to market pressures and increase in 5 # of employees. Antlers is still less than the height of previous years.

**6** Elevator interest on loan

The "No-Rent" budget is the theoretical budget it would take to run the Antlers if no owners rented their unit.

Naturally, a lot of assumptions must be made about owners and owners' guest usage in such a scenario. While there is no "exactly right" numberfor many of the line items, each of them has been deemed to be reasonable by the ownership. The no-rent budget drives the general assessments (condo fees), which by default leaves all the remaining expenses incurred, and paid for, by the rental program.

## **General Assessments for 2021-2022**

No Change from 2020 - 2021

	T) /DE	0/ INITEDEOT	01	No Change from 2			0/ INITEDEDT	01	
UNIT	TYPE	% INTEREST	Class		UNIT		% INTEREST	Class	Annual
101	1BR	0.0102	•	employee housing	407	1BR	0.0077	Original	\$7,700
102	1BR	0.0077	•	employee housing	408	STD	0.0077	Original	\$7,700
103	1BR	0.0077	Original		409	STL	0.0145	Original	\$14,501
104	1BR	0.0077	Original		410	3BR	0.0145	Original	\$14,501
105	1BR	0.0077	Original		411	2BR	0.0145	Original	\$14,501
106	1BR	0.0077	Original		412	3BR	0.0145	Original	\$14,501
107	1BR	0.0077	Original		414	2BR	0.0126	A2000	\$13,644
108	1BR	0.0077	Original		415	2BR	0.0126	A2000	\$13,644
109	STD	0.0077	Original		416	2BR	0.0115	A2000	\$12,450
110	1BR	0.0077	Original		417	2BR	0.0115	A2000	\$12,450
111	1BR	0.0077	Original	\$7,700	418	2BR	0.0119	A2000	\$12,888
112	1BR	0.0077	Original	\$7,700	420	2BR	0.0114	A2000	\$12,341
201	2BR	0.0102	Original	\$10,407	421	2BR	0.0114	A2000	\$12,341
202	1BR	0.0077	Original	\$7,700	500	2BR	0.0138	A2000	\$14,939
203	1BR	0.0077	Original	\$7,700	501	2BR	0.0102	Original	\$10,407
204	1BR	0.0077	Original	\$7,700	502	1BR	0.0077	Original	\$7,700
205	1BR	0.0077	Original	\$7,700	503	1BR	0.0077	Original	\$7,700
206	1BR	0.0077	Original	\$7,700	504	1BR	0.0077	Original	\$7,700
207	1BR	0.0077	Original	\$7,700	505	1BR	0.0077	Original	\$7,700
208	STD	0.0077	Original	\$7,700	506	STD	0.0077	Original	\$7,700
209	1BR	0.0077	Original	\$7,700	507	1BR	0.0077	Original	\$7,700
210	1BR	0.0077	Original	\$7,700	508	1BR	0.0077	Original	\$7,700
211	1BR	0.0077	Original	\$7,700	514	3BR	0.0169	A2000	\$18,292
212	STD	0.0077	Original	\$7,700	515	3BR	0.0169	A2000	\$18,292
301	2BR	0.0102	Original	\$10,407	516	3BR	0.017	A2000	\$18,411
302	STD	0.0077	Original	\$7,700	517	2BR	0.0115	A2000	\$12,450
303	1BR	0.0077	Original	\$7,700	518	4BR	0.0206	A2000	\$22,303
304	STD	0.0077	Original	\$7,700	519	4BR	0.021	A2000	\$22,731
305	1BR	0.0077	Original	\$7,700	520	2BR	0.0114	A2000	\$12,341
306	STD	0.0077	Original	\$7,700	521	2BR	0.0114	A2000	\$12,341
307	STD	0.0077	Original	\$7,700	601	2BR	0.0102	Original	\$10,407
308	1BR	0.0077	Original	\$7,700	602	1BR	0.0077	Original	\$7,700
309	1BR	0.0077	Original		603	1BR	0.0077	Original	\$7,700
310	STD	0.0077	Original		604	STD	0.0077	Original	\$7,700
311	1BR	0.0077	Original		605	1BR	0.0077	Original	\$7,700
312	1BR	0.0077	Original		606	1BR	0.0077	Original	\$7,700
314	2BR	0.0126	A2000		607	STD	0.0077	Original	\$7,700
315	2BR	0.0126	A2000		608	1BR	0.0077	Original	\$7,700
316	2BR	0.0115	A2000	· · · · · ·	620	4BR	0.0201	A2000	\$21,756
317	2BR	0.0115	A2000		621	4BR	0.0201	A2000	\$21,756
318	2BR	0.0119	A2000	\$12,888	701	3BR	0.017	Original	\$17,208
320	2BR	0.0114	A2000	· · · · · ·	702	3BR	0.0145	Original	\$14,501
321	2BR	0.0114	A2000	•	703	3BR	0.0145	Original	\$14,501
401	2BR	0.0102	Original		704	2BR	0.0145	Original	\$14,501
402	STD	0.0077	Original		705	3BR	0.0145	Original	\$14,501
403	1BR	0.0077	Original		706	3BR	0.0145	Original	\$14,501
405	3BR	0.0154	Original		707	3BR	0.0145	Original	\$14,501
406	1BR	0.0077	Original		708	3BR	0.0145	Original	\$14,501
			- 3	Ŧ ,	TOTAL		1.0000		\$1,012,000
					· · · -				, ., <b>_</b> ,

Note - Annual Assessments for Antlers 2000 class of units include domestic heat and hot water at \$0.94/ sf. Annual Assessments for "01" Original class of units include domestic heat and hot water at that rate for 220 sf.

# Capital Assessment 2021-2022 No change from 2020 - 2021

UNIT TYPE         % INTEREST         UNIT TYPE         % INTEREST           101         2BR         0.0102         407         1BR         0.0077           102         2BR         0.0077         408         STD         0.0077           103         1BR         0.0077         \$1,245         409         STL         0.0145           104         1BR         0.0077         \$1,245         410         3BR         0.0145           405         4DR         0.0077         \$1,245         414         3BR         0.0145	\$1,245 \$1,245 \$2,344
102       2BR       0.0077       408       STD       0.0077         103       1BR       0.0077       \$1,245       409       STL       0.0145         104       1BR       0.0077       \$1,245       410       3BR       0.0145	\$1,245 \$2,344
103       1BR       0.0077       \$1,245       409       STL       0.0145         104       1BR       0.0077       \$1,245       410       3BR       0.0145	\$2,344
104 1BR 0.0077 \$1,245 410 3BR 0.0145	
·	ቀኅ ኃላላ
	\$2,344
105 1BR 0.0077 \$1,245 411 2BR 0.0145	\$2,344
106 1BR 0.0077 \$1,245 412 3BR 0.0145	\$2,344
107 1BR 0.0077 \$1,245 414 2BR 0.0126	\$2,037
108 1BR 0.0077 \$1,245 415 2BR 0.0126	\$2,037
109 STD 0.0077 \$1,245 416 2BR 0.0115	\$1,859
110 1BR 0.0077 \$1,245 417 2BR 0.0115	\$1,859
111 1BR 0.0077 \$1,245 418 2BR 0.0119	\$1,923
112 1BR 0.0077 \$1,245 420 2BR 0.0114	\$1,843
201 2BR 0.0102 \$1,649 421 2BR 0.0114	\$1,843
202 1BR 0.0077 \$1,245 500 2BR 0.0138	\$2,231
203 1BR 0.0077 \$1,245 501 2BR 0.0102	\$1,649
204 1BR 0.0077 \$1,245 502 1BR 0.0077	\$1,245
205 1BR 0.0077 \$1,245 503 1BR 0.0077	\$1,245
206 1BR 0.0077 \$1,245 504 1BR 0.0077	\$1,245
207 1BR 0.0077 \$1,245 505 1BR 0.0077	\$1,245
208 STD 0.0077 \$1,245 506 STD 0.0077	\$1,245
209 1BR 0.0077 \$1,245 507 1BR 0.0077	\$1,245
210 1BR 0.0077 \$1,245 508 1BR 0.0077	\$1,245
211 1BR 0.0077 \$1,245 514 3BR 0.0169	\$2,732
212 STD 0.0077 \$1,245 515 3BR 0.0169	\$2,732
301 2BR 0.0102 \$1,649 516 3BR 0.017	\$2,748
302 STD 0.0077 \$1,245 517 2BR 0.0115	\$1,859
303 1BR 0.0077 \$1,245 518 4BR 0.0206	\$3,330
304 STD 0.0077 \$1,245 519 4BR 0.021	\$3,394
305 1BR 0.0077 \$1,245 520 2BR 0.0114	\$1,843
306 STD 0.0077 \$1,245 521 2BR 0.0114	\$1,843
307 STD 0.0077 \$1,245 601 2BR 0.0102	\$1,649
308 1BR 0.0077 \$1,245 602 1BR 0.0077	\$1,245
309 1BR 0.0077 \$1,245 603 1BR 0.0077	\$1,245
310 STD 0.0077 \$1,245 604 STD 0.0077	\$1,245
311 1BR 0.0077 \$1,245 605 1BR 0.0077	\$1,245
312 1BR 0.0077 \$1,245 606 1BR 0.0077	\$1,245
314 2BR 0.0126 \$2,037 607 STD 0.0077	\$1,245
315 2BR 0.0126 \$2,037 608 1BR 0.0077	\$1,245
316 2BR 0.0115 \$1,859 620 4BR 0.0201	\$3,249
317 2BR 0.0115 \$1,859 621 4BR 0.0201	\$3,249
318 2BR 0.0119 \$1,923 701 3BR 0.017	\$3,249 \$2,748
• •	
	\$2,344 \$2,344
321 2BR 0.0114 \$1,843 703 3BR 0.0145	\$2,344 \$2,344
401 2BR 0.0102 \$1,649 704 2BR 0.0145	\$2,344
402 STD 0.0077 \$1,245 705 3BR 0.0145	\$2,344
403 1BR 0.0077 \$1,245 706 3BR 0.0145	\$2,344
405 1BR 0.0154 \$2,489 707 3BR 0.0145	\$2,344
406 1BR	\$2,344

TOTAL \$157,500 0.9923

## **Staff Reports**

Remodeled Units: <a href="https://watch.wave.video/a44b32612ce3d41f861053cc">https://watch.wave.video/a44b32612ce3d41f861053cc</a>

Front Desk Manager: <a href="https://watch.wave.video/78032461264b409ce736757c">https://watch.wave.video/78032461264b409ce736757c</a>

Chief Engineering: <a href="https://watch.wave.video/a5e0236192ee7185df426339">https://watch.wave.video/a5e0236192ee7185df426339</a>

Executive Housekeeper: <a href="https://watch.wave.video/6127eb2f46e0fb00017882f9">https://watch.wave.video/6127eb2f46e0fb00017882f9</a>

Remodel Coordinator: <a href="https://watch.wave.video/611a8b5746e0fb0001061678">https://watch.wave.video/611a8b5746e0fb0001061678</a>

Marketing Director: <a href="https://watch.wave.video/57ac2661914f3a89bc00ac2f">https://watch.wave.video/57ac2661914f3a89bc00ac2f</a>

Sales and Revenue Manager: <a href="https://watch.wave.video/df84156186fe6a2b7827a98c">https://watch.wave.video/df84156186fe6a2b7827a98c</a>

Accounting: <a href="https://watch.wave.video/c27511619bd7f6cac8245746">https://watch.wave.video/c27511619bd7f6cac8245746</a>

Assistant GM: <a href="https://watch.wave.video/69c81a6164f34531053d8f74">https://watch.wave.video/69c81a6164f34531053d8f74</a>

GM: <a href="https://watch.wave.video/d13f2d61a06e1c9cfd64bac8">https://watch.wave.video/d13f2d61a06e1c9cfd64bac8</a>

20 Aug 2021

Dear Antlers Homeowner,

I would like to respectfully request your consideration for my re-election as a Board Member to the Antlers Condominium Association Board of Directors.

The Antlers at Vail ownership and Antlers Management have done an outstanding job in sustaining and leveraging our leadership position among the top tier of Vail resort Platinum properties, established through hard work and vision of our management team and continued interest and focus, by you as Owners in upgrading both units and developing our common area – both so critical in attracting our customers to our property, year after year. This focus has allowed us to remain competitively positioned among the tier of properties providing high quality family-oriented condominium lodging and service.

To accomplish these commonly-held goals of all the Antlers homeowners, I would like to continue to assist you to develop and to maintain our Antlers property as a member of the Board of Directors.

My two primary goals, on your behalf during my tenure on the BOD, have been to help establish and maintain effective and transparent communications between Antlers owners and management, and to plan for both short term needs and a long-term property development for the Antlers — all with the focus of maintaining and growing your homes as an investment and a vital part of your family lives.

Leveraging my professional background and business knowledge as a managing founder of two companies, Board Member and Executive Coach for chief executives (CEOs) of companies from \$5M to \$650M, I have been honored to serve you in the capacity of Antlers Condominium Association Board member and past Board President.

With your support, I would like to continue to serve you and the Association and the Antlers management team through a new term as a member of the Board of Directors. Thank you for your consideration.

Warmest regards,

Catherine H. Michela Co-owner, #518

Dear Antlers Homeowners,

My husband, Tom, and I have been owners at the Antlers since 2008. We own Unit 210, a one bedroom with bunks. We've been interested in the operations and have gotten to know most of the staff. We are both geologists with two adult children.

I began staying at the Antlers when I was in college. We first came to ski but later stayed many times year-round. My parents loved it and came for many summers. My father was a CPA and we had many discussions involving finance and economics. When we had our children, we joined up with other families and had wonderful times around the pool and all over the valley. We even put out a fire in the dumpsters where my husband got to break the glass on the fire alarm and pull out the fire hose! He and our friends thought that was pretty fun. After we bought our unit, we were very interested in the operations and intentionally got to know most of the staff.

I earned a degree in geology at the University of Wisconsin-Madison. I was also on the women's ski team. Back then we had no fancy racing clothes and just took off our jackets when we raced.

I came to Denver and got my first job as a petroleum geologist. My first year I worked out on the drilling locations as the geologist on site. We lived in pretty basic trailers-every girl's dream! That first winter I worked in North Dakota and it was wicked cold but very beautiful.

After that first year, I came into the office in Denver and began work as an exploration geologist. I mapped and developed areas with potential oil reserves. My work included risk and economic analysis on all projects. If the well was successful, I was responsible to map and make plans for additional wells. I also evaluated many other kinds of properties and prepared bids. We were very successful.

So, I believe that I have a good business background and, very importantly, I was trained in critical thinking.

Libby Sperr <u>libbysperr@hotmail.com</u>

#### Susan Hagy Humphrey 13499 Sawpit Road Jacksonville, FL 32226

August 19, 2021

Dear Antlers' Owners,

I would like to ask for your consideration in re-electing me to serve a third term as a member of the Board of Directors of the Antlers Homeowners Association.

I have owned Unit 608, since 1995 and as a second generation owner, have been part of the Antlers family since my parents, Anne & Hal Hagy purchased here in 1975. It has been a privilege to consider the Antlers my home away from home. For our family, the Antlers is much more than an investment, and as with many of you, it is my "happy place". Growing up alongside this unique property, it has been a long and winding "Gore Creek" to our current success. Success that presents new challenges on a regular basis. Some challenges are unforeseen as in the global pandemic. However, some challenges we can foresee and address before it negatively impacts our business. A recent example is your support of the 2019 Capital project to build out a new primary elevator ensuring convenient accessibility to every unit. Another example is having the vision to significantly increase the number of employee housing units as part of the Antlers 2000 project. Time and time again, these challenges are met with the same creativity, determination and positivity that the Antlers have become known for.

Many of you purchased here because you recognize the true gem that it is. The property is in an amazing location. Check! Views from the pool are the best in town. Check! You as owners consistently reinvest in your condos in the never ending mission to sustain our "Platinum" rating. Check! Re-check! But what keeps our guests returning year after year? Our staff members. Their dedication and resiliency have created a culture of cooperation that is the envy of Vail Valley. The legacy of Bud Benedict and Rob Levine, our first and second GM's respectively, set a high bar for the standard of excellence we have come to appreciate. I'm incredibly proud of the Antlers led by General Manager Magdalena King, in their service to owners, guests, the resort community and to each other. Magda's team of professionals, a strong HOA and each and every homeowner are invaluable in keeping the Antlers relevant in an increasingly competitive resort housing marketplace.

I have remained passionate about Vail and the Colorado Rockies since my first visit. I was married in the Vail Chapel on a beautiful snowy day. My husband Michael and I live in Jacksonville, Florida, with ties to Virginia and North Carolina. I've served in a variety of marketing and human resource development positions over the years including Director of Human Resources and Training for a large broadband provider. I would like to continue serving you, the ownership at the Antlers. I hope you will support my re-election to the Board of Directors of the Antlers HOA. Thank you!

Susan H. Humphrey